

Michael W. Clark

Michael Clark is Area Senior Vice President and Global Growth Leader of the Multinational Benefits & Human Resources practice, within Gallagher's Benefits & HR Consulting Division. A trusted advisor with over fifteen years of industry experience, Michael continues to provide consulting and brokerage services to global corporations of all sizes across various industries with a niche focus on Energy (Oil & Gas), High-Tech, Life Sciences Professional Services and Private Equity.

Michael helps organizations create a Global Benefits and Total Rewards Strategy as they enter the international marketplace and has extensive experience helping all types of employees: Expatriates, Third Country Nationals (TCN's) and Local Nationals.

Prior to joining Gallagher, Michael worked with various Fortune 500 companies to establish captive insurance companies, including the financial feasibility of reinsuring multinational pools in a captive solution. Michael has established property & casualty and employee benefits captives for many organizations. To date, Michael has helped more than half of the Department of Labor (DOL) approved Prohibited Transaction Exemptions (PTE's) to fund life insurance and long-term disability in a captive. Michael has also helped numerous employers fund their medical stop loss program through a captive and has conducted feasibility studies to determine the business purpose of funding retiree medical in a captive.

Michael graduated from the University of New Hampshire with a Bachelor of Arts degree in Health Management & Policy. Today, Michael is very involved in the Global Benefits industry and serves and is a member of the Council of Insurance Agents & Brokers (CIAB). Michael holds a Certificate in Global Benefits Management from the International Foundation of Employee Benefit Plans and sits on multiple advisory boards of Global Insurance Carriers. In 2016, Michael was appointed to the NEEBC Advisory Board and chairs the Global Benefits Committee within NEEBC. Michael is a frequent speaker at industry events, including the IBIS Academy 2019 as well as Global Industry Conference. Michael holds a Life & Health insurance licenses.



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